



### **About Wiland**

- Award-winning **pioneer and innovator** in data-driven, addressable advertising since 2005
- Individual-level consumer transaction data covering billions of transactions and trillions in spending—more than any other audience provider
- Proprietary analysis of **social media signals** correlated to purchase intent
- The most advanced predictive analytics platform, informed by Al and other machine learning techniques
- 10,000s of campaign-specific custom models produced
- Thousands of brands as clients and a 97% retention rate of top 500

Among our proprietary data assets are the anonymized, predictive consumer spending insights from 10 million merchants



# Our Approach to Agency Partnership

We view YOU as our client. We're here to enhance, broaden, and diversify your offerings. We deliver campaign-boosting performance that is 100% aligned with each of your client's desired outcomes.

As a Wiland agency partner, you will have a competitive advantage when it comes to:

Winning more new clients

**Earning their** loyalty

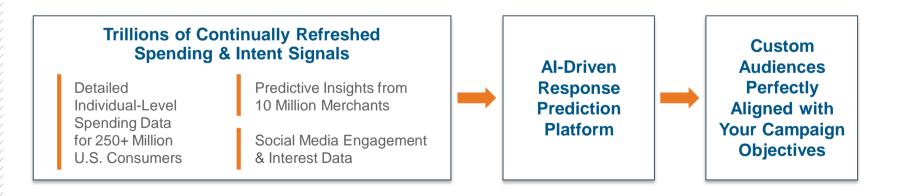
**Wowing them** with results



## Wiland Custom Audiences

Born from the powerful combination of vast, unrivaled data and the most sophisticated predictive modeling

We aggregate layers of demographic, transactional, and interest signals, to create the most accurate digital media targeting possible. These signals are analyzed to produce high-response digital audiences that outperform all others.





## Unprecedented Insights into Consumer Spending

### A Typical Brand's View

April made two apparel purchases from the brand's website, ordering a total of three items. Her last purchase was over one year ago.



Leveraging massive, proprietary data assets, Wiland accurately predicts April's likely future brand-level spending behavior.

### Wiland's More Comprehensive View

With the largest set of individual-level spending signals, Wiland has a more complete view of April's overall spending propensities and interests across thousands of categories, as well as other data that correlates to her purchase intent.

#### April's likelihood to spend in specific categories in the next 12 months (% more likely):

- Online Shoe Retailers 960%
  - Veterinary Services 442%
- Business Hotels 586%
- Upscale Athletic Apparel 712%
- Outdoor Equipment 322%
- Affordable Natural Grocers 503%

#### April's likelihood to engage with specific brands on social media (x-times more likely):

- 40x to follow Chewy
- 25x to follow Crate & Barrel
- 35x to follow Nordstrom Rack
- 20x to follow Breckenridge Ski Resort

#### Additional Information about April:

- 42 years old
- HH income of \$130K
- Owns single-family home
- Tovota lovalist

- Interests: Fashion, Pets, and Parenting
- Less than 1 year at current residence
- Recently moved from St. Louis to Chicago
- Spending has accelerated in last year

## Wiland Delivers

Wiland custom audiences enhance campaign performance to deliver:

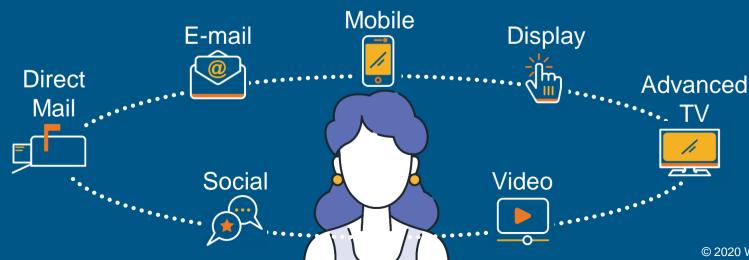
- Greater In-Demo Reach
- Niche Customer Targeting
- Identification of High-Quality New Customers Who Spend More with Your Clients
- Higher Campaign ROI
- Increased Brand Visibility with People that Matter to Your Clients





# Multichannel Activation: Precision Programmatic at Large Scale

You can also deliver your custom, campaign-specific audience to Facebook, Google, The Trade Desk, and all other major DSPs and ad platforms for activation across all addressable channels, platforms, and devices.





## Proven Success in Every Vertical































































